

# ZFSelect® Seed NEWS

November  
2010

ZFSelect®

## Bean Team Updates

By Dan Bailey

Would you have believed, back in July, if I had told you that by the first of November soybean and corn harvest would be done, record wheat acres were planted and most of the fall tillage was completed? It happened, and we saw Mother Nature perform like never before. What a stretch of weather coupled with strong commodity prices for wheat, corn and soybeans! We have been blessed with good yields throughout the state. Now it's time to evaluate and start thinking about crop plans for 2011.

### Things to Come

The seed acres are all harvested and under cover. Samples are being taken for pre-germ testing, seed quality analysis and seed counts per pound. ZFSelect® will be packaged in 50# units and also available in 2000# MB bags for the 2011 marketing year. We will have a good supply of the new 923 LS release for growers in 2011. ZFSelect will again offer competitive cash discounts for prepayment on seed. Check with the Bean Team for the different seed treatment rates and options. Check out the ZFS website for updated plot data results for 2011 and current

premiums for ZFSelect varieties. The Bean Team is always open to ideas or suggestions on how we can better serve our grower customers. Please contact any Bean Team member with your suggestions at 1-800-748-0595 ext. 1835.

### Plan Ahead for non-GMO Higher Yields

I also thought it was time to review a few suggestions on what to consider when choosing to plant an IP bean on your farm:

1. Potential is determined by genetics - The quality of seed has a direct effect on the yield potential that the seed has.
2. Plant early if possible - Early planting pays off most of the time versus planting in mid-May. You capture more seasonal solar radiation by planting early. Early planting also helps add more main stem nodes, which sets the stage for more flowers, pods, seeds and higher yields. Remember that earlier planting will also give a bigger yield edge in favorable growing seasons.

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# Bean Team Updates (continued)

## Plan Ahead for non-GMO Higher Yields (Continued from Front Page)

3. Diversify maturities – Be sure to diversify the maturity of varieties you plant. This can help by spreading out flowering, seed fill and physiological maturity. For example, plant 50% of acres with area’s optimum maturity complemented by 25% shorter season and 25% longer season maturities.

4. Consider seed treatment – This is a definite need due to the yield increasing trend of early planting. Treating seed with a fungicide and/or insecticide is one way to preserve the increased yield potential of early planting.

5. Know your weed control options – Starting with a weed-free seedbed is essential; producers should consider using a pre-plant or pre-emergence herbicide with residual activity as a foundation program. Do not rely on a total post program for

control of the weeds. Use a two-pass program with a pre-plant or pre-emergence herbicide treatment that can further stress soybean growth. Make timely post applications when scouting fields regularly for weed escapes. Apply herbicide when weeds are small (2” or less as a general guideline). Working with your local ag-retailer for herbicide recommendations, field scouting, application rates and a sound management program will result in more overall consistent control of several weed species that will help protect your soybean yields.

### Quote of the day

“Today’s fringe benefits are tomorrow’s expectations.”



## Product Showcase

### ZFSelect® 830 LL



Product Characteristic	Value
Yield	4
Relative maturity	3.0
White Mold	4
Average seed per pound	2,800
Processor preferred	Yes
Standability	4
Emergence	4
No-till adaptability	4
Soybean cyst nematode	S
Good ground	5
Marginal ground	4
Muck	2
Hilum color	Black
Plant type	I

1 = Poor, 5 = Best, I = Intermediate



# Plot Results

By Dan Bailey and Ed Ralston

## MSU St. Joseph Plots

- ZFSelect 830 LL - 79 bushels
- ZFSelect 291 LS - 73.3 bushels
- **Another great performance by ZFSelect 830 LL**

## Mid MI Soybean Trials-Mt. Pleasant

- ZFSelect 291 LS - 2nd - 53.9 bushels
- ZFSelect 823 LL - 3rd - 53.6 bushels
- ZFSelect 728 LL - 7th - 51.0 bushels
- ZFSelect 725 LS - 8th - 50.5 bushels
- Plot average 49.3 bushels

## Scottville- Kurt Tile's Plot

- ZFSelect 923 LS - 49.4 bushels
- ZFSelect 823 LL - 47.4 bushels

## Conventional Ingham County Plots

- 7 entries ZFSelect 46.66 bushel average
- Plot average of 32 enteries: 45.2 bu. +1.46 bu. better than plot average, consistant results

## Sandusky Location TARE Plots

- Plot average 50.59 bushels
- ZFSelect 251 LS - 53.87 bushels

- ZFSelect 725 LS - 53.58 bushels
- ZFSelect 291 LS - 51.18 bushels
- RR trials plot average: 46.93 bushels
- Conventional +3.66 bu. better than RR

## Sanilac/ Saginaw/ Allegan MSU Trials

- ZFSelect 830 LL top yield overall— 50.6 bu. average
- ZFSelect 728 LL top yield Allegan trials— 61.9 bushels

## Updates

Check [www.zfsinc.com/seed](http://www.zfsinc.com/seed) for plot and premium updates.



# Grain Market Updates

By Kurt Bergstedt, Jeff Johnston, and Travis Marshall

By the time you receive this, bean harvest will be just about done. We would like to extend a thank you to those who filled out your acreage contracts correctly. It really makes a difference on how things flow through here when the contracts that are marked as 'Buyers Call' stay 'Buyers Call' (meaning bring them in after harvest time), and the contracts that are marked for 'Harvest Delivery' are delivered at harvest time. Since most of these were marked correctly, lines for the specialty bins were never very

long, and we could mostly keep those beans coming in when it was convenient for you. Hopefully this sped up your harvest of these beans also. Please keep in mind that there are no longer any Saturday hours for non-GMO beans until next harvest.

## Where are the Markets Heading?

So now the big question: What are these markets going to do? Our advice: Don't worry about where they are going, let's worry about making you money. Just like a

pitcher in the big leagues, you can't worry about what is going on at home plate. You have no control over that. All you can do is take care of your delivery. To us, this means if you can lock in a profit, you need to. But just like a pitcher, you can't pitch a no hitter in one pitch. So look at scaling into this market with target orders.

## Thanks for a Great Harvest

We hope everyone had an enjoyable harvest. It seems like it went very quickly here. Thank you again.



# Ed's Notes

By Ed Ralston

## Oh What a Difference a Year Makes!

Last fall at this time harvest was just getting started; this year, harvest is almost complete. Last year we dealt with high moisture in corn and soybeans. This year, all of the beans came in dry or very close to it, and I've never seen corn come in as dry as it has been. What a blessing, and good prices to boot.

Looking forward to 2011, I'm sure it will be another challenging year. Too wet, too dry, too cold, too hot, too many wheat acres planted or not enough acres for corn and soybeans; but it will all work out.

By the time you receive this newsletter, I plan on being in Florida soaking up some sunshine, or sitting in the shade sipping some

lemonade. However, I will still be available to assist you with your soybean and/or corn seed needs. You can reach me as in the past by calling me at 1-800-748-0595 ext. 1712 or my cell number at 616-218-2576. I'm looking forward to hearing from you. Be safe.



# 2011 ZFSelect® Varieties and Premiums

ZFSelect Variety	Relative Maturity	Benefit	2011 Premium*
923 LS	2.3	Star variable soils	\$1.00/bushel
251 LS	2.5	White mold king	\$1.00/bushel
725 LS	2.5	North or south	\$1.00/bushel
291 LS	2.9	Yield stability	\$1.00/bushel
823 LL	2.3	Best early low lin.	\$1.25/bushel
728 LL	2.8	North or south	\$1.25/bushel
830 LL	3.0	Late yield	\$1.25/bushel

\*Subject to change

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