



ZEELAND FARM SERVICES, Inc.

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CORN DISCOUNT SCALE

EFFECTIVE OCTOBER 23, 2009 DISCOUNTS AND STORAGE RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE!

MOISTURE DISCOUNT			
SHRINK			
15.0 OR LESS		0.0 %	0
15.1 - 16.0		1.4 %	\$ 0.040
16.1 - 16.5		2.1 %	\$ 0.060
16.6 - 17.0		2.8 %	\$ 0.080
17.1 - 17.5		3.5 %	\$ 0.100
17.6 - 18.0		4.2 %	\$ 0.120
18.1 - 18.5		4.9 %	\$ 0.140
18.6 - 19.0		5.6 %	\$ 0.160
19.1 - 19.5		6.3 %	\$ 0.180
19.6 - 20.0		7.0 %	\$ 0.200
20.1 - 20.5		7.7 %	\$ 0.220
20.6 - 21.0		8.4 %	\$ 0.240
21.1 - 21.5		9.1 %	\$ 0.260
21.6 - 22.0		9.8 %	\$ 0.280
22.1 - 22.5		10.5 %	\$ 0.300
22.6 - 23.0		11.2 %	\$ 0.320
23.1 - 23.5		11.9 %	\$ 0.340
23.6 - 24.0		12.6 %	\$ 0.360
24.1 - 24.5		13.3 %	\$ 0.380
24.6 - 25.0		14.0 %	\$ 0.400
25.1 - 25.5		14.7 %	\$ 0.420
25.6 - 26.0		15.4 %	\$ 0.440
26.1 - 26.5		16.1 %	\$ 0.460
26.6 - 27.0		16.8 %	\$ 0.480
27.1 - 27.5		17.5 %	\$ 0.500
27.6 - 28.0		18.2 %	\$ 0.520
28.1 - 28.5		18.9 %	\$ 0.540
28.6 - 29.0		19.6 %	\$ 0.560
29.1 - 29.5		20.3 %	\$ 0.580
29.6 - 30.0		21.0 %	\$ 0.600
Moisture over 30.0 % subject to rejection			

DAMAGE			
1.0 OR LESS			0
1.1 - 2.0			\$ 0.020
2.1 - 3.0			\$ 0.040
3.1 - 4.0			\$ 0.060
4.1 - 5.0			\$ 0.080
5.1 - 6.0			\$ 0.100
6.1 - 7.0			\$ 0.120
7.1 - 8.0			\$ 0.140
8.1 - 9.0			\$ 0.160
9.1 - 10.0			\$ 0.180
Damage over 10.0 % subject to rejection.			

HEAT DAMAGE			
.2 OR LESS			0
0.0 - 0.5			\$ 0.02
0.6 - 1.0			\$ 0.04
1.1 - 2.0			\$ 0.06
2.1 - 3.0			\$ 0.08
3.1 - 4.0			\$ 0.10
4.1 - 5.0			\$ 0.12
Heat Damage over 5.0 % subject to rejection.			

TEST WEIGHT			
54.0 OR ABOVE			0
53.9 - 53.0			\$ 0.020
52.9 - 52.0			\$ 0.040
51.9 - 51.0			\$ 0.060
50.9 - 50.0			\$ 0.080
49.9 - 49.0			\$ 0.110
48.9 - 48.0			\$ 0.140
Test Weight under 48.0 % subject to rejection.			

FOREIGN MATERIAL			
3.0 OR LESS			0
3.1 - 4.0			\$ 0.020
4.1 - 5.0			\$ 0.040
5.1 - 6.0			\$ 0.070
6.1 - 7.0			\$ 0.100
7.1 - 8.0			\$ 0.130
8.1 - 9.0			\$ 0.160
9.1 - 10.0			\$ 0.190
Foreign Material over 10.0% subject to rejection			

OTHER DISCOUNTS	
MUSTY	\$ 0.10
INFESTATION	\$ 0.10
HEATING	\$ 0.10
SOUR	\$ 0.10
COFO	\$ 0.10
STONES	REJECTION
TREATED	REJECTION

**ALL SCALE TICKETS WILL BE MARKED EITHER SPOT SALE, CONTRACT, STORAGE OR WAREHOUSE RECEIPT.
PLEASE NOTIFY IMMEDIATELY IF THERE IS A PROBLEM**

PRICE LATER CHARGES \$.06 PER BUSHEL PER MONTH PRORATED DAILY WITH A MINIMUM STORAGE CHARGE OF \$.18 PER BUSHEL

WAREHOUSE RECEIPTS \$.10 PER BUSHEL INCHARGE AND \$.06 PER MONTH PRORATED DAILY WITH A 3 MONTH MINIMUM STORAGE CHARGE

DISCOUNTS ARE BASED ON GROSS BUSHELS.