



ZEELAND FARM SERVICES, Inc.

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SOYBEAN DISCOUNT SCALE

EFFECTIVE OCTOBER 8, 2009 DISCOUNTS AND STORAGE RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE!

MOISTURE DISCOUNT			
SHRINK			
13.0 OR LESS		0.0%	0
13.1 - 13.5		.7 %	\$ 0.030
13.6 - 14.0		1.4 %	\$ 0.050
14.1 - 14.5		2.1 %	\$ 0.070
14.6 - 15.0		2.8 %	\$ 0.090
15.1 - 15.5		3.5 %	\$ 0.120
15.6 - 16.0		4.2 %	\$ 0.150
16.1 - 16.5		4.9 %	\$ 0.180
16.6 - 17.0		5.6 %	\$ 0.210
17.1 - 17.5		6.3 %	\$ 0.240
17.6 - 18.0		7.0 %	\$ 0.270
Moisture over 18.0 % subject to rejection			

DAMAGE			
2.0 OR LESS			0
2.1 - 3.0		\$	0.02
3.1 - 4.0		\$	0.04
4.1 - 5.0		\$	0.06
5.1 - 6.0		\$	0.10
6.1 - 7.0		\$	0.14
7.1 - 8.0		\$	0.18
8.1 - 9.0		\$	0.22
9.1 - 10.0		\$	0.26
Damage over 10.0 % subject to rejection.			

FOREIGN MATERIAL			
3.0 OR LESS			0
3.1 - 4.0		\$	0.02
4.1 - 5.0		\$	0.04
5.1 - 6.0		\$	0.08
6.1 - 7.0		\$	0.12
over 7.0% subject to rejection			
CORN F.M.			
.49 OR LESS			0
0.50 - 1.00		\$	0.10
1.10 - 2.00		\$	0.25
over 2.0% subject to rejection			
WHEAT F.M.			
.49 OR LESS			0
0.50 - 1.00		\$	0.20
1.10 - 2.00		\$	0.30
over 2.0% subject to rejection			
All F.M. in excess of 1% will be deducted from the gross weight.			

TEST WEIGHT (lbs/bu)			
54.0 OR ABOVE			0
53.0 - 53.9		\$	0.02
52.0 - 52.9		\$	0.04
51.0 - 51.9		\$	0.06
50.0 - 50.9		\$	0.08
49.0 - 49.9		\$	0.10
48.0 - 48.9		\$	0.12

HEAT DAMAGE			
.2 OR LESS			0
0.3 - 1.0		\$	0.04
1.1 - 1.5		\$	0.06
1.6 - 2.0		\$	0.09
2.1 - 2.5		\$	0.12
2.6 - 3.0		\$	0.15
3.1 - 3.5		\$	0.18
3.6 - 4.0		\$	0.21
4.1 - 4.5		\$	0.24
4.6 - 5.0		\$	0.27
Heat Damage over 5.0 % subject to rejection.			

SPLITS			
20.1 - 25.0		\$	0.0100
25.1 - 30.0		\$	0.0200
30.1 - 35.0		\$	0.0300
35.1 - 40.0		\$	0.0400
Splits over 40.0 subject to rejection.			

OTHER COLORS	
\$.005 for ea % or fraction over 1.0%	

OTHER DISCOUNTS	
COFO, HEATING	\$ 0.10
INFESTATION	\$ 0.10
MUSTY, SOUR	\$ 0.10
STONES	REJECTION
TREATED	REJECTION

ALL SCALE TICKETS WILL BE MARKED EITHER SPOT SALE, CONTRACT, STORAGE OR WAREHOUSE RECEIPT.
PLEASE NOTIFY IMMEDIATELY IF THERE IS A PROBLEM

PRICE LATER CHARGES \$.06 PER BUSHEL PER MONTH PRORATED DAILY WITH A MINIMUM STORAGE CHARGE OF \$.18 PER BUSHEL

WAREHOUSE RECEIPTS \$.25 PER BUSHEL INCHARGE AND \$.06 PER MONTH PRORATED DAILY WITH A 3 MONTH MINIMUM STORAGE CHARGE

DISCOUNTS ARE BASED ON GROSS BUSHELS.