



Zeeland Farm Services, Inc.

ZEELAND FARM SERVICES, Inc.

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WHEAT DISCOUNT SCALE

DISCOUNT SCALE EFFECTIVE JULY 1, 2009 AND IS SUBJECT TO CHANGE WITHOUT NOTICE!

Moisture Discount

13.6 to 14.0	- \$	0.0300
14.1 to 14.5	- \$	0.0600
14.6 to 15.0	- \$	0.0900
15.1 to 15.5	- \$	0.1200
15.6 to 16.0	- \$	0.1500
16.1 to 16.5	- \$	0.1800
16.6 to 17.0	- \$	0.2100
17.1 to 17.5	- \$	0.2400
17.6 to 18.0	- \$	0.2700
18.1 to 18.5	- \$	0.3000
18.6 to 19.0	- \$	0.3300
19.1 to 19.5	- \$	0.3600
19.6 to 20.0	- \$	0.3900

Shrinkage

13.6 to 14.0	-	99.3%
14.1 to 14.5	-	98.6%
14.6 to 15.0	-	97.9%
15.1 to 15.5	-	97.2%
15.6 to 16.0	-	96.5%
16.1 to 16.5	-	95.8%
16.6 to 17.0	-	95.1%
17.1 to 17.5	-	94.3%
17.6 to 18.0	-	93.5%
18.1 to 18.5	-	92.7%
18.6 to 19.0	-	91.9%
19.1 to 19.5	-	91.1%
19.6 to 20.0	-	90.2%
20.1 to 20.5	-	89.3%

Garlicky

2 to 6 bulbs	- \$	0.100
7 to 12 bulbs	- \$	0.250
over 12 bulbs	-	subject to market discounts or rejection

Lite Smutty	- \$	0.100
Smutty	- \$	0.150
Musty	- \$	0.100
Weevily	- \$	0.100
C.O.F.O.	- \$	0.050
Sour	- \$	0.100
Heating	- \$	0.100
Hot	-	Arbitrate
DLQ	-	\$.05(min)

Test Weight

57.0 to 57.9	- \$	0.030
56.0 to 56.9	- \$	0.060
55.5 to 55.9	- \$	0.090
55.0 to 55.4	- \$	0.120
54.5 to 54.9	- \$	0.160
54.0 to 54.4	- \$	0.190
53.0 to 53.9	- \$	0.240
52.0 to 52.9	- \$	0.290
51.0 to 51.9	- \$	0.350
50.0 to 50.9	- \$	0.500
below 50	-	\$.10/point

Damage

4.1 to 5.0	- \$	0.010
5.0 to 6.0	- \$	0.020
6.1 to 7.0	- \$	0.030
7.1 to 8.0	- \$	0.040
8.1 to 9.0	- \$	0.050
9.1 to 10.0	- \$	0.060
10.1 to 11.0	- \$	0.080
11.1 to 12.0	- \$	0.100
12.1 to 13.0	- \$	0.120
13.1 to 14.0	- \$	0.140
14.1 to 15.0	- \$	0.160

Sprouts

4.1% to 5.0%	- \$	0.050
5.1% to 6.0%	- \$	0.100
6.1% to 7.0%	- \$	0.150
over 7.0 %	-	subject to market discounts or rejection

Vomitoxin (DON)

0 to 1.0 ppm	\$	-
1.1 to 2.0 ppm	\$	0.300
2.1 to 3.0 ppm	\$	0.750
Over 3.1 ppm	\$	1.000

subject to market discounts or rejection

Vomitoxin testing fee : \$10.00

for loads delivered to ZFS

\$15.00 per sample for wheat not dumped at ZFS

Shrunken & Broken

5.1 to 6.0	- \$	0.010
6.1 to 7.0	- \$	0.020
7.1 to 8.0	- \$	0.030
8.1 to 9.0	- \$	0.050
9.1 to 10.0	- \$	0.070

Total Defects

5.1 to 6.0	- \$	0.010
6.1 to 7.0	- \$	0.020
7.1 to 8.0	- \$	0.030
8.1 to 9.0	- \$	0.040
9.1 to 10.0	- \$	0.050

Foreign Material

1.1 to 2.0	- \$	0.020
2.1 to 3.0	- \$	0.040
3.1 to 4.0	- \$	0.060
4.1 to 5.0	- \$	0.080

All foreign material deducted from gross weight

Other (Mixed Wheat)

5.1 to 10.0	- \$	0.020
10.1 to 15.0	- \$	0.040
15.1 to 20.0	- \$	0.060
20.1 to 25.0	- \$	0.080
25.1 to 30.0	- \$	0.100

**GRAIN CONSIDERED STORED IF NOT PRICED (SPOT OR CONTRACT) WHEN DELIVERED
STORAGE COSTS WILL BE \$.07 PER MONTH FROM DELIVERY DATE WITH A 3 MONTH MINIMUM STORAGE
NO WAREHOUSE RECEIPT STORAGE!**

DISCOUNT AND STORAGE CHARGES ARE SUBJECT TO CHANGE WITHOUT NOTICE!