



ZEELAND FARM SERVICES, INC.®
 2525 84th Avenue
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WHEAT DISCOUNT SCALE

DISCOUNT SCALE EFFECTIVE JULY 5, 2011 AND IS SUBJECT TO CHANGE WITHOUT NOTICE!

<u>Moisture Discount</u>	
13.6 to 14.0 - \$	0.0250
14.1 to 14.5 - \$	0.0500
14.6 to 15.0 - \$	0.0750
15.1 to 15.5 - \$	0.1000
15.6 to 16.0 - \$	0.1250
16.1 to 16.5 - \$	0.1500
16.6 to 17.0 - \$	0.1750
17.1 to 17.5 - \$	0.2000
17.6 to 18.0 - \$	0.2250
18.1 to 18.5 - \$	0.2550
18.6 to 19.0 - \$	0.2850
19.1 to 19.5 - \$	0.3150
19.6 to 20.0 - \$	0.3450

<u>Shrinkage</u>	
13.6 to 14.0 -	99.3%
14.1 to 14.5 -	98.6%
14.6 to 15.0 -	97.9%
15.1 to 15.5 -	97.2%
15.6 to 16.0 -	96.5%
16.1 to 16.5 -	95.8%
16.6 to 17.0 -	95.1%
17.1 to 17.5 -	94.3%
17.6 to 18.0 -	93.5%
18.1 to 18.5 -	92.7%
18.6 to 19.0 -	91.9%
19.1 to 19.5 -	91.1%
19.6 to 20.0 -	90.2%
20.1 to 20.5 -	89.3%

<u>Garlicky</u>	
2 to 6 bulbs - \$	0.100
7 to 12 bulbs - \$	0.250
over 12 bulbs -	subject to market discounts or rejection

Lite Smutty - \$	0.100
Smutty - \$	0.150
Musty - \$	0.100
Weevily - \$	0.100
C.O.F.O. - \$	0.050
Sour - \$	0.100
Heating - \$	0.100
Hot -	Arbitrate
DLQ -	\$.05(min)

<u>Test Weight</u>	
57.0 to 57.9 - \$	0.030
56.0 to 56.9 - \$	0.060
55.5 to 55.9 - \$	0.090
55.0 to 55.4 - \$	0.120
54.5 to 54.9 - \$	0.160
54.0 to 54.4 - \$	0.190
53.0 to 53.9 - \$	0.240
52.0 to 52.9 - \$	0.290
51.0 to 51.9 - \$	0.350
50.0 to 50.9 - \$	0.500
below 50 -	\$.10/point

<u>Damage</u>	
4.1 to 5.0 - \$	0.010
5.0 to 6.0 - \$	0.020
6.1 to 7.0 - \$	0.030
7.1 to 8.0 - \$	0.040
8.1 to 9.0 - \$	0.050
9.1 to 10.0 - \$	0.060
10.1 to 11.0 - \$	0.080
11.1 to 12.0 - \$	0.100
12.1 to 13.0 - \$	0.120
13.1 to 14.0 - \$	0.140
14.1 to 15.0 - \$	0.160

<u>Sprouts</u>	
4.1% to 5.0% - \$	0.050
5.1% to 6.0% - \$	0.100
6.1% to 7.0% - \$	0.150
7.1% to 8.0% - \$	0.300
8.1% to 9.0% - \$	0.450
9.1% to 10.0% - \$	0.600

<u>Vomitoxin (DON)</u>	
RED WHEAT	
0.0 to 2.0 ppm \$	-
2.1 to 3.0 ppm \$	0.100
3.1 to 4.0 ppm \$	0.250
Over 4.1 ppm	Subject to rejection
WHITE WHEAT	
0.0 to 1.0 ppm \$	-
1.1 to 1.5 ppm \$	0.150
1.6 to 2.0 ppm \$	0.300
2.1 to 3.0 ppm \$	0.750
Over 3.1 ppm	Subject to rejection
\$15.00 per sample for wheat not dumped at ZFS	

<u>Shrunken & Broken</u>	
5.1 to 6.0 - \$	0.010
6.1 to 7.0 - \$	0.020
7.1 to 8.0 - \$	0.030
8.1 to 9.0 - \$	0.050
9.1 to 10.0 - \$	0.070

<u>Foreign Material</u>	
1.1 to 2.0 - \$	0.020
2.1 to 3.0 - \$	0.040
3.1 to 4.0 - \$	0.060
4.1 to 5.0 - \$	0.080
All foreign material deducted from gross weight	

<u>Total Defects</u>	
5.1 to 6.0 - \$	0.010
6.1 to 7.0 - \$	0.020
7.1 to 8.0 - \$	0.030
8.1 to 9.0 - \$	0.040
9.1 to 10.0 - \$	0.050

<u>Other (Mixed Wheat)</u>	
5.1 to 10.0 - \$	0.020
10.1 to 15.0 - \$	0.040
15.1 to 20.0 - \$	0.060
20.1 to 25.0 - \$	0.080
25.1 to 30.0 - \$	0.100

**GRAIN CONSIDERED STORED IF NOT PRICED (SPOT OR CONTRACT) WHEN DELIVERED
 STORAGE COSTS WILL BE \$.10 PER MONTH FROM DELIVERY DATE WITH A 3 MONTH MINIMUM STORAGE
 NO WAREHOUSE RECEIPT STORAGE!**

DISCOUNT AND STORAGE CHARGES ARE SUBJECT TO CHANGE WITHOUT NOTICE!